

## **QuickBooks®** Client Interview

## Dear Client,

Please fill out this form and return it to us so that we can better assess your accounting software needs. Please return it via email or fax. If necessary, attach more information about your specific needs that will help us better understand your business.

## **Client Company Information**

1.	Company Name:						
	$\Box$ Sole Prop $\Box$ Partnership $\Box$ C Corp. $\Box$ S Corp. $\Box$ LLC $\Box$ LLP						
	Address:						
	City/St/Zip: Phone						
	Last Month of Tax Year (e.g., Dec)? Owner(s) Names / % ownership						
	Accounting/Bookkeeping Contact at company						
	Name of CPA Firm Contact / Phone Phone						
2.	. What is your industry?						
3.	Do you have employees? □ YES □ NO If so, how many employees do you have?						
	Do you intend to use, or are you currently using, QuickBooks $^{*}$ to process your payroll? $\Box$ YES $\Box$ NO						
	If yes, which Intuit Payroll Service do you use?						
	If no, which Outside Payroll Service to you use?						
4.	What is the company's approximate annual revenue?						
5.	Do you collect Sales Tax? □ YES □ NO						
6.	6. How many sales do you complete per year and what is your average income per sale? If you have several						
	businesses, please specify these averages for each business.						
7.	How many repeat customers/clients do you have?						
8.	Do you intend to use QuickBooks <sup>®</sup> to track inventory? □ YES □ NO						
	If so, approximately how many Inventory Items do you stock?						
	Continued						





9.	Do you have (or need) a cash register, Point of Sale System or separate customer billing software? 🗆 YES 🗆 NO							
	If yes, which one?							
10.	Do you need multi-user access?  YES INO If so, what kind of network do you have?							
	How many employees will access the file simultaneously?							
	How many users on the network have access to the Internet?							
	What type of Internet connection is available to the QuickBooks* computer?							
11.	I am primarily interested in using QuickBooks <sup>®</sup> for <i>(check one)</i> ☐ Management of the company only, tax return information is not kept in QuickBooks. ☐ Preparing financial statements for my tax returns or creditors only, no need for management reports. ☐ Both management and tax return records are essential to be tracked in QuickBooks.							
12.	2. Do you pay 1099 vendors (contractors □ YES □ NO Approximate #?							
13.	3. Do you need a departmental profit and loss? □ YES □ NO # of depts.?							
14.	<b>I.</b> Do you need budget reports? □ YES □ NO How many accounts are budgeted?							
	Does the company need departmental budget reports? $\Box$ YES $\Box$ NO							
	Does the company need budget reports for each customer or job?							
15.	. Do you need job cost reports? □ YES □ NO							
16.	6. On a scale of 1 to 10, 1 being no bookkeeping experience and 10 being a bookkeeping expert, rate the skill level of your QuickBooks <sup>®</sup> users.							
	Name/level: /							
	Name/level: /							
	Name/level: /							
17. On a scale of 1 to 10, 1 being no QuickBooks <sup>®</sup> experience and 10 being a QuickBooks <sup>®</sup> expert, rate the of your QuickBooks <sup>®</sup> users.								
	Name/level: /							
	Name/level: /							
	Name/level: /							

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- 18. What accounting solution are you currently using? (e.g., QuickBooks<sup>®</sup> or another accounting software solution, compilation or bookkeeping services, a manual ledger system, etc.)
- 19. Do you have access to accurate, monthly profit and loss reports or year-to-date GL balances from your previous system?
- **20.** Regarding the computer(s) on which QuickBooks<sup>®</sup> will operate, please fill in this table:

1) Computer User Name									
Year of Purch.	O/S	Processor	RAM Size	Hard Disk Size	CD 🗆 Zip 🗆 Internet 🗆				
2) Computer User Name									
Year of Purch.	O/S	Processor	RAM Size	Hard Disk Size	CD 🗆 Zip 🗆 Internet 🗆				
3) Computer User Name									
Year of Purch.	O/S	Processor	RAM Size	Hard Disk Size	CD 🗆 Zip 🗆 Internet 🗆				
4) Computer User Name									
Year of Purch.	O/S	Processor	RAM Size	Hard Disk Size	CD 🗆 Zip 🗆 Internet 🗆				
5) Computer User Name									
Year of Purch.	O/S	Processor	RAM Size	Hard Disk Size	CD 🗆 Zip 🗆 Internet 🗆				

- 21. Are you interested in using our firm to setup a new QuickBooks<sup>®</sup> data file for your company?
  - $\Box$  YES  $\ \Box$  NO  $\ \Box$  Not Sure
  - If yes, please answer the following:
  - a. Will the setup occur in the middle of a calendar year?
  - b. Will the setup occur in the middle of a fiscal year?
- 22. Do you already own the appropriate number of licensed copies of QuickBooks? □ YES □ NO If not, you may purchase QuickBooks<sup>®</sup> products at a significant discount.
- 23. If applicable, do you already own the appropriate number of licensed copies of other software we will install or configure? For example, QuickBooks POS or a QuickBooks Add-on product? □ YES □ NO

Product Name(s) and Version:

If not, would you like us to purchase and install the software for you?  $\Box$  YES  $\Box$  NO

